



***“All of Your Electrical Needs In  
One Place”***



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## **Background on GLO Electrical Service, LLC**

In 2007, Ms. Gregoria Israel, a certified Master Electrician in the Washington D.C, Northern Virginia and Southern Maryland areas, founded GLO Electrical Service as a Limited Liability Corporation (LLC).

Ms. Israel has worked in the construction industry providing electrical contracting services for over 20 years. In the last 8 years, Ms. Israel has focused on developing capabilities in new electrical technologies as they emerged. During this time she has also created a base of customer support that have voiced acknowledgement of her ability to handle all aspects and technicalities of the industry, with the highest level of proficiency.

In 2010, Ms. Israel engaged the DC SBDC at the Anacostia Economic Development Corporation (AEDC) service center to receive assistance in obtaining her 8(a) Certification and strengthening her business by expanding her client base, improving her marketing strategy and increasing her company's ability to respond to larger contracting opportunities. Ms. Israel also established a goal in operating her business to provide pre-apprenticeship electrician training to unemployed young person's seeking employment and training.

## **Recent Developments**

In 2015, Ms. Israel pursued SBA 8(a) Business Development Program certification. With the ongoing technical assistance of her business counselor Ms. Israel was able to successful compile all documentation necessary for the preparation of SBA 8(a) Business Development Program Certification application. On May 29<sup>th</sup>, 2015 Glo Electrical Service, LLC was certified as a Participant in the U.S. Small Business Administration's (SBA) 8(a) Business Development Program.

Ms. Gregoria Israel was also provided guidance and support in submitting an Annual Update at her firm's anniversary/approval day to maintain her 8(a) Certification. In addition, Ms. Israel received support in developing her business plan, company website, capability statement, registering her entity on System for Award Management (SAM) as well as applying for contracting opportunities. In 2017, Ms. Israel secured a \$954,500 contract with Hamel Builders to provide electrical construction services.

To date, GLO Electrical Service, LLC has employed two full-time and two part-time people and has three projects underway amounting to \$1,500,000.00.

Glo Electrical Service, LLC would like to thank the SBA, DC SBDC, and especially AEDC for their solid invaluable support.